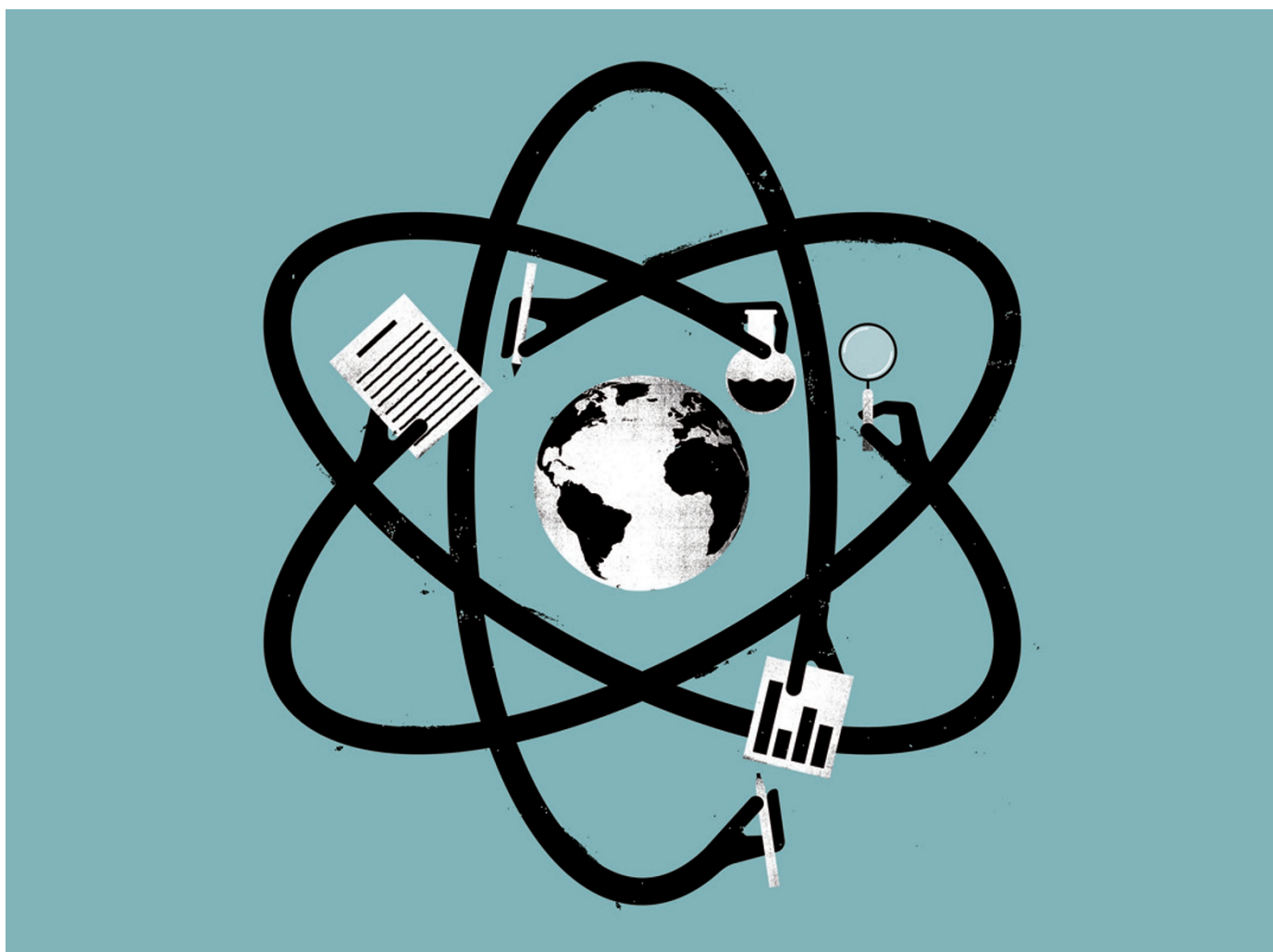


TOOLBOX

THE MANUSCRIPT-EDITING MARKETPLACE

A peer-to-peer website aims to disrupt the author-services industry.

ILLUSTRATION BY THE PROJECT TWINS



BY JEFFREY M. PERKEL

As Sebastian Eggert prepared to submit a conference article, he realized he had a problem: neither he nor his research adviser were native English speakers, and neither had much experience in writing and publishing research papers. But Eggert, a master's student in mechanical engineering at the Technical University of Munich in Germany, had heard of a website where he could purchase editing services from an

expert: an online marketplace called Peerwith.

Launched in October 2015 and still in beta testing, Peerwith is a forum through which researchers can find and negotiate with service providers such as editors, translators, statisticians and illustrators to improve their research papers. The site boasts “hundreds of experts”, most of them with expertise in the social sciences and humanities. Users post a job request detailing the subject area of the document, its length and the desired turnaround time. Experts then bid for the job, and both experts and users

rate each other afterwards. Peerwith's business model is akin to freelance marketplaces such as Upwork, says co-founder Joris van Rossum, who left the journal publisher Elsevier to start his firm, except with a strictly academic focus.

A market for author services on research papers already exists; van Rossum estimates it at hundreds of million of dollars annually. It includes both large editing companies such as American Journal Editors (AJE), Edanz, Editage and Macmillan Science Communication (MSC, which is owned by *Nature's* parent company),

and freelancers. But a peer-to-peer online marketplace, van Rossum says, makes services more affordable by cutting out the middleman and efficiently matching buyers and sellers. (Peerwith receives a cut of 10–20% for each transaction; the other firms would not comment on their margins). At the site, authors can review the experts who bid for work to identify the best fit, and can check to see how others have rated them.

Val Kidd, an editor and translator based in the United Kingdom, earned €200 (US\$223) on Peerwith to translate a presentation for Emanuel Rutten, a philosopher at the Free University, Amsterdam, in the Netherlands. The process, from job posting to completed document, took less than two weeks, Rutten says. “It’s really smooth.” For her part, Kidd says that the interaction with her client improved the final product. At most author-services companies Kidd works with, she says, editors and translators cannot contact the author should they have questions — the client interacts with the service, which identifies a freelancer to handle the job.

Peerwith doesn’t vet its service providers, says Anna Sharman, founder of Cofactor, a London-based author-services consultancy. So, unlike her own and other such companies, there is no guarantee that the ‘experts’ really are qualified. Editors at Cofactor undergo a rigorous recruitment process, Sharman says, and she double-checks their work before it is returned to the client.

Sharman says that she could see Peerwith as a marketing channel for her business, but is concerned that it may foster a “race to the bottom” in pricing. She says that when she created an account, the only request she saw was from someone who wanted a 5,000-word article edited for US\$9, “a ridiculously small amount”. Sharman charges £60 (\$87) per 1,000 words at Cofactor. At Editage, a 6,000-word article with 1-week turnaround costs \$350 at the company’s ‘premium’ price, and AJE charges \$594. And for ‘extensive’ scientific editing at MSC (by a panel of at least four editors with experience at high-impact journals), a typical 5,000-word article with a 17-day turnaround costs \$2,860.

Peerwith is still getting up to speed, van Rossum says. But ultimately, a community-based marketplace could succeed “if there’s the right balance of price and quality”, says Deni Auclair, a lead analyst for the media, information and technology consulting firm Outsell, headquartered in Burlingame, California. The larger editorial service providers might be left to target institutions more than individuals, she suggests.

As for Eggert, he received one bid to his job posting, and paid €100 for style and content edits to his 2,500-word paper, which he negotiated down from €120. He says he would use the service again, and recommend it to others — assuming the price is right. ■

EXPERIMENTATION

Better designs for animal studies

A web application aims to improve life–sciences research.

BY DANIEL CRESSEY

A free online tool that visualizes the design of animal experiments and gives critical feedback could save scientists from embarking on poorly designed research, the software’s developers hope.

Over the past few years, researchers have picked out numerous flaws in the design and reporting of published animal experiments, which, they warn, could lead to bias. In response, hundreds of journals have agreed to voluntary guidelines for reporting animal studies: checklists of best practice, such as what statistical calculations to use to ward off error.

But these lists kick in after scientists submit a paper, says Nathalie Percie du Sert, who specializes in experimental design at the National Centre for the Replacement, Refinement and Reduction of Animals in Research (NC3Rs) in London. “When you get to the reporting stage, that’s a bit too late,” she says. “We want researchers to think about these issues at the design stage.”

Percie du Sert’s solution is a programme called the Experimental Design Assistant (EDA), which launched in October 2015. She hopes that it will help to improve the quality of animal research and perhaps even become an integral part of the conduct of animal studies.

The EDA (go.nature.com/koasai) allows scientists to create a visual representation of an experiment by laying out its key elements — hypothesis, experimental method and planned analysis — in logically connected, coloured boxes. The software then uses a built-in set of rules to spot potential problems, and suggests refinements. These may be simple — the researcher hasn’t specified how to randomize animals to the control or treatment arm — or more complex: there are potential confounding variables in the control and trial arms. The tool can also assist scientists with calculating the sample size needed to ensure a statistically robust result, or with randomization.

There’s nothing fundamentally new in the EDA, says Percie du Sert. It builds on existing knowledge of good experimental design. But it can aid scientists who have little training in the area, she says, and teach them design choices.

Since the EDA’s launch, around 400 accounts have been created to use it, producing between 50 and 100 experimental diagrams in total each month, says Percie du Sert. She does not have access to detailed information about its users; the sensitivities around animal research and the need to protect researchers mean that data on who is using it, and how, are secured.

The Wellcome Trust’s Sanger Institute, a genome-research centre in Cambridge, UK, is rolling out an internal training programme that includes lessons on design and use of the EDA; the agency is encouraging staff to use the software to present experiments to ethical-review committees, says Natasha Karp, a biostatistician at the institute. Karp took part in the working group that oversaw the tool’s development, and says that she uses it to visualize the experiments of the biologists whom she supports.

The EDA is not the only software that aims to improve research quality and reproducibility. Other tools check manuscripts before publication for issues such as errors in formatting or omission of *P* values. These include Penelope, a paid-for service aimed at journal publishers; another tool called WebCONSORT (which is not yet freely available) is being tested as a way to improve reporting of clinical trials. Protocol Navigator, a free web application created by scientists at Cardiff University, UK, also produces visual experiment maps that can be shared.

But the EDA specifically targets animal research, and as such, is unique in its ability to give a rapid overview of the design and analysis of animal experiments, says Karp. “There isn’t anything else quite like this system.”

Percie du Sert hopes that a visual representation of experiments could become common practice, used in research papers or lab meeting presentations. Eventually, the EDA might even produce time-stamped versions to prove that an experiment was conducted and analysed as designed, she adds, rather than being the product of a scientist searching for meaning in data after the fact — a frowned-upon practice sometimes called HARKing (‘hypothesizing after the results are known’).

The online tool can seem a little complicated, says Jeffrey Mogil, who studies pain at McGill University in Montreal, Canada. “But I actually think that people might get a big kick out of using this,” he says. “It looks like a cool way to break in new grad students or teach the scientific method to undergrads.” ■

“We want researchers to think about these issues at the design stage.”